



Investment Team Senior Analyst / Junior Associate

Who are we?

LeadCrest Capital Partners

LeadCrest Capital Partners (“**LeadCrest**”) is the first pan-European private equity real estate firm fully dedicated to sale-leaseback investments. It pioneers the asset class in Europe by replicating proven and time-tested strategies from the US market.

The team comes from a leading global asset and investment management firm where they developed the firm’s sale-leaseback strategy and grew it to become a successful global platform. Today, backed by large preeminent institutional investors, LeadCrest is recognized by investment bankers, real estate brokers, consultants, and advisors as one of the most active sale-leaseback investors across Europe.

Why should you join?

Market Opportunity

Sale-leaseback transactions have experienced tremendous growth with an opportunity set of €8 trillion, with a transaction volume that has increased 3x from c. €10 billion to c. €30 billion over the past decade. European companies are increasingly tapping this non-bank financing source to fund their corporate strategy in light of the current macroeconomic environment, high interest rates and volatile capital markets.

What will you do?

Job Description

Part of the Investment Team and reporting to the Managing Director / Portfolio Manager as well as the Heads of Investments, the **Senior Analyst / Junior Associate** will gain experience in a broad range of alternative assets investment strategies including private equity (underwriting an industry sector and a company’s strategy), private credit (underwriting a company’s credit), and real estate (underwriting real estate assets and markets).

The **Senior Analyst / Junior Associate** will be exposed to the full lifecycle of sale-leaseback investments, including originating, underwriting, and structuring transactions, and will benefit from a steep learning curve and direct mentorship from seasoned professionals with extensive transaction experience across Europe. This role provides an opportunity to take part in dynamic corporate finance transactions in a broad range of industry sectors, including healthcare, industrial, retail, and education among others. LeadCrest has access to proprietary market knowledge, unique sourcing capabilities and the local expertise required to support this person’s growth and development in the sale-leaseback sector and wider alternative assets investment space.

Essential duties and responsibilities:

- Contribute to deal origination efforts alongside senior investment professionals
- Responsible for the financial analysis and underwriting process for new investments
- Perform due diligence and research on potential investments across different real estate asset classes
- Work directly with senior executives on new projects and initiatives
- Prepare investment committee memorandums and participate in investment committee meetings
- Monitor and manage existing investments
- Conduct various local, national and international market analysis
- Carry out extensive financial, real estate and deal related research
- Deliver concise support and valuation analysis
- Perform other duties as assigned



Who are we looking for?

Qualifications

- Bachelor's Degree with a strong GPA (top-tier university alumni preferred)
- Graduate Degree is a plus
- 2+ years of experience at a leading investment bank or private equity firm
- **Strong corporate finance background, NO real estate experience is required**
- Transaction execution experience
- Strong financial modeling skills and fluency in Microsoft Excel and PowerPoint
- Outstanding quantitative skills with superior attention to detail
- Excellent oral and written communication skills
- Ability to effectively prioritize and handle multiple tasks
- Strong work ethic with a desire to work in a fast-paced entrepreneurial environment
- Perform well in high-pressure situations or under time constraints
- Full written and spoken proficiency in English
- The position is based in Paris, with occasional travel across Europe

Please visit www.leadcrestcap.com for more information about our company and send your **resume and cover letter** to careers@leadcrestcap.com and reference "**Investment Team Senior Analyst / Junior Associate**" in the subject line. **No direct phone call enquiries please.**