



## **Director/Managing Director - Asset Management Europe**

### **Who Are We?**

### ***LeadCrest Capital Partners***

LeadCrest Capital Partners (“LeadCrest”) is the first pan-European investment firm fully dedicated to sale-leaseback investments. It pioneers the asset class in Europe by replicating proven and time-tested strategies from the US market.

The team comes from a leading global asset and investment management firm where they developed the firm’s sale-leaseback strategy and grew it to become a successful global platform. Today, backed by large preeminent institutional investors, LeadCrest is recognized by investment bankers, real estate brokers, consultants and advisors as one of the most active sale-leaseback investors across Europe.

### **Why Should You Join?**

### ***Market Opportunity***

Sale-leaseback transactions have experienced tremendous growth with an opportunity set of €8 trillion, with a transaction volume that has increased 3x from c. €10 billion to c. €30 billion over the past decade.

European companies are increasingly tapping this non-bank financing source to fund their corporate strategy in light of the current macroeconomic environment, high interest rates and volatile capital markets.

### **What will you do?**

### ***Job Description***

The Director/Managing Director – Asset Management will be responsible for maximizing the value and performance of the portfolio properties by handling the relationship with tenants, implementing strategic plans, monitoring real estate assets, and coordinating various operational aspects including ESG initiatives.

The Director/Managing Director – Asset Management will also play a key role across the entire investment cycle and will work closely with the investment team from the initial investment underwriting till the investment disposal.

#### **Essential duties and responsibilities:**

- Maintain rent roll for each property
- Prepare management reports and forecasts
- Comply with lenders’ requirements (reporting, covenants, certificates)
- Conduct regular property assessments
- Review of cash flows and distributions prepared by the Finance Team
- Nurture positive relationship with tenants by monitoring satisfaction, addressing their needs, concerns, and inquiries promptly and professionally
- Oversee lease agreements, renewals, and negotiations, ensuring compliance with contractual terms, and releasing as the case may be
- Monitor and enforce property regulations, and legal requirements, ensuring a safe and compliant environment for tenants



- Collaborate with property management teams to monitor tenants' responsibilities and obligations under the leases, and ensure proper maintenance, repair, and renovation of assets to preserve and enhance their attractiveness, functionality, and market value
- Coordinate and monitor development programs
- Lead and coordinate asset onboarding processes upon acquisition
- Lead and coordinate technical, environmental, and ESG initiatives ranging from BREEAM audit certification to asset decarbonization
- Perform due diligence during acquisition

## **Who are we looking for?**

## ***Qualifications***

- Bachelor's degree in Real Estate, Finance, Business Administration, or a related field
- 9+ years of relevant professional experience, preferably including experience in Commercial RE
- At least 4-6 years in a proven team managerial position
- Proven experience as an Asset Manager/Lease Manager or similar role in commercial real estate
- Good experience in coordinating with stakeholders e.g. property managers, technical and environmental advisors, accounting firms, legal advisors, insurance companies, and other service providers
- Strong organization skills and ability to coordinate complex activities, prioritize conflict demands and meet deadlines
- Proven team player, strong verbal and written communication skills, and interpersonal skills, to build relationships with tenants, lenders, and stakeholders
- Strong work ethic with a desire to work in a fast-paced entrepreneurial environment
- Transaction execution experience will be considered as an advantage
- Proficient in Microsoft Office applications, strong analytical skills with attention to detail
- Full written and spoken proficiency in English is a must. Additional European languages (German, French, Spanish, Portuguese, Italian, Nordics, etc.) will be considered as a plus.

## **Location:**

- Luxembourg or Paris office.

Please visit [www.leadcrestcap.com](http://www.leadcrestcap.com) for more information about our company and send your **résumé and cover letter** to [careers@leadcrestcap.com](mailto:careers@leadcrestcap.com) and reference **"Director/Managing Director – Asset Management Europe"** in the subject line.

**No direct phone call enquiries please.**