



Investment Team Analyst

Who are we?

LeadCrest Capital Partners

LeadCrest Capital Partners (“LeadCrest”) is the first pan-European private equity real estate firm fully dedicated to sale-leaseback investments. It pioneers the asset class in Europe by replicating proven and time-tested strategies from the US market.

The team comes from a leading global asset and investment management firm where they developed the firm’s sale-leaseback strategy and grew it to become a successful global platform. Today, backed by large preeminent institutional investors, LeadCrest is recognized by investment bankers, real estate brokers, consultants, and advisors as one of the most active sale-leaseback investors across Europe.

What do we do?

Industry Background

A sale-leaseback transaction is the simultaneous occurrence of two transactions: (1) the sale of a real estate asset, and concurrently (2) the lease of such asset back to the seller who then becomes the tenant or lessee. From the seller’s standpoint, a sale-leaseback transaction is regarded as a long-term source of financing that uses real estate assets as a collateral. Hence sale-leaseback transactions are at the **crossroads of private equity, private credit, and real estate investments**.

Why should you join?

Market Opportunity

Sale-leaseback transactions have experienced tremendous growth in the past decade both in Europe and in the US driven by: (1) growth in non-bank lending (rise of private credit), and (2) investors’ appetite for yielding investments. Europe’s growing appeal is also explained by the limited competition, and large availability of corporate-owned real estate.

Moreover, the Covid-19 pandemic has led companies to accelerate the re-assessment of their real estate strategy, and to value sale-leaseback transactions as an alternative source of financing, complementary to traditional bank, bond, or equity funding. Such phenomenon was amplified in the recent months with rapidly rising interest rates and decreasing availability of bank financing, thus posing sale-leaseback as an increasingly appealing financing alternative.

What will you do?

Job Description

Part of the Investment Team and reporting to the Managing Director / Portfolio Manager as well as the Heads of Investments, the **Analyst** will gain experience in a broad range of alternative assets investment strategies including private equity (underwriting an industry sector and a company’s strategy), private credit (underwriting a company’s credit), and real estate (underwriting real estate assets and markets).

The Analyst will gain extensive exposure and experience originating, underwriting, and structuring sale-leaseback investments while working closely with the senior executives of the firm. This role provides an opportunity to take part in dynamic corporate finance transactions in a broad range of industry sectors, including healthcare, industrial, retail, and education among others. LeadCrest has access to proprietary market knowledge, unique sourcing capabilities and the local expertise required to support this person’s growth and development in the sale-leaseback sector and wider alternative assets investment space.



Essential duties and responsibilities:

- Take part in the financial analysis and underwriting process for new investments
- Perform due diligence and research on potential investments across a variety of real estate asset classes
- Work directly with senior executives on new projects and initiatives
- Assist team in preparing investment committee memorandums and participate in investment committee meetings
- Assist team in monitoring and managing existing investments
- Conduct various local, national and international market analysis
- Carry out extensive financial, real-estate and deal related research
- Deliver concise support and valuation analysis
- Perform other duties as assigned

Who are we looking for?

Qualifications

- Bachelor's Degree with a strong GPA (top-tier university alumni preferred)
- Graduate Degree is a plus
- At least 1 year of full-time experience at a leading investment bank, consulting firm, or private equity firm
- **Corporate finance background, NO real estate experience is required**
- Strong financial modelling skills and fluency in Microsoft Excel and PowerPoint required
- Excellent oral and written communication skills
- Ability to effectively prioritize and handle multiple tasks
- Strong work ethic with a desire to work in a fast-paced entrepreneurial environment
- Full written and spoken proficiency in English
- **At least one additional European language among the following: German, Dutch, Italian, Portuguese, Swedish, Danish, Norwegian**
- **Location:** the candidate will be based in our Paris office

Please visit www.leadcrestcap.com for more information about our company and send your **resume and cover letter** to careers@leadcrestcap.com and reference "**Investment Team Analyst**" in the subject line. **No direct phone call enquiries please.**