



JOB OFFER:

Private Equity Investment Team – Associate

Start: immediately – Location: Paris / London / Luxembourg

Who Are We?

LeadCrest Capital Partners

LeadCrest Capital Partners (“LeadCrest”) is the first pan-European investment firm fully dedicated to sale-leaseback investments. It pioneers the asset class in Europe by replicating proven and time-tested strategies from the US market.

The team comes from a leading global asset and investment management firm where they developed the firm’s sale-leaseback strategy and grew it to become a successful global platform. Today, backed by large preeminent institutional investors, LeadCrest is recognized by investment bankers, real estate brokers, consultants and advisors as one of the most active sale-leaseback investors across Europe.

What Do We Do?

Industry Background

A sale-leaseback transaction is the simultaneous occurrence of two transactions: (1) the sale of a real estate asset, and concurrently (2) the lease of such asset back to the seller which then becomes the tenant or lessee. From the seller’s standpoint, a sale-leaseback transaction is regarded as a long-term source of financing that uses real estate assets as a collateral. Hence sale-leaseback transactions are at the **crossroad of private equity, private debt, and real estate investments**.

Why Should You Join?

Market Opportunity

Sale-leaseback transactions have experienced tremendous growth in the past decade both in Europe and in the US driven by (1) the growth in non-bank lending (rise of private debt, private credit), and (2) investors’ appetite for yielding investments. Europe’s growing appeal is due to (1) limited competition, as well as (2) large availability of corporate-owned real estate.

Europe is of particular interest as many firms there, regardless of their size, capital structure or sector of operations, still own real estate on their balance sheet.

Moreover, the Covid-19 pandemic has led companies to accelerate the re-assessment of their real estate strategy, and to value sale-leaseback transactions as an alternative source of financing, complementary to traditional bank, bond or equity funding.

What Will You Do?

Job Description

Part of the Investment Team, and reporting to the Managing Director / Portfolio Manager, the **ASSOCIATE** will gain experience in a broad range of investment activities including private equity experience (underwriting an industry sector or a company’s strategy), real estate experience (underwriting assets and markets) and private debt experience (underwriting a company’s credit).



The Associate will gain extensive exposure and experience underwriting and structuring sale-leaseback investments while working closely with the senior executives of the firm. This role provides an opportunity to take part in dynamic corporate finance transactions in a broad range of industry sectors, including healthcare, industrial, retail, and education among others. LeadCrest has access to proprietary market knowledge, unique sourcing capabilities and the local expertise required to support this person's growth and development in the sale-leaseback investment sector.

Essential Duties and Responsibilities:

- Responsible for the financial analysis and underwriting process of new investments
- Perform due diligence and research for potential investments across a variety of real estate asset classes
- Work directly with senior executives on new projects and initiatives
- Prepare investment committee memorandums and participate in investment committee meetings
- Monitor and manage existing investments
- Conduct various local, national and international market analysis
- Carry out extensive financial, real-estate and deal related research
- Deliver concise support and valuation analysis
- Perform other duties as assigned

Who Are We Looking For?

Qualifications

We are looking for candidates with finance/consulting/private-equity backgrounds and experiences.

- Bachelor's Degree with a strong academic achievement, graduate degree is a plus
- Previous experience at a leading investment bank, consulting firm or private equity firm
- Strong financial modelling skills and fluency in Microsoft Excel and PowerPoint required
- Outstanding quantitative skills with superior attention to details
- Excellent oral and written communication skills
- Ability to effectively prioritise and handle multiple tasks
- Strong work ethic with a desire to work in a fast-paced entrepreneurial environment
- Full written and spoken proficiency in English
- **An additional European language is a plus (Spanish/Italian/Polish/German/any Scandinavian)**

Why Should You Apply?

Additional Data

- Location: flexible. The candidate can be based in our Paris, London or Luxembourg offices
- Travel: the candidate will fully onboard the acquisition team and will travel along the rest of the team
- Team: the team is result-driven but mostly fun and laid back
- Compensation package: competitive package including above market base salary, cash bonus and potential carried interest

Please visit www.leadcrestcap.com for more information about our company and send your résumé and cover letter to careers@leadcrestcap.com and reference "Investment Team - ASSOCIATE" in the subject line. **No direct phone call enquiries please**