



JOB OFFER:

Director of Finance – Luxembourg

Who Are We? LeadCrest Capital Partners

LeadCrest is the first European investment firm dedicated to sale-leaseback investments. It pioneers the asset class in Europe by replicating proven and time-tested strategies from the US market. Established in 2019 as a spin out of a leading global asset and investment manager, the team developed the firm's sale-leaseback strategy and grew it to become a successful global platform. Backed by institutional investors, LeadCrest is today recognised by investment bankers, real estate brokers, consultants and advisors as one of the most active sale-leaseback players in Europe.

What Do We Do? Industry Background

A sale-leaseback transaction is the simultaneous occurrence of two transactions: (1) the sale of a real estate asset, and concurrently (2) the lease of such asset back to the seller which then becomes the tenant or lessee. From the seller's standpoint, a sale-leaseback transaction is regarded as a long-term source of financing that uses real estate assets as a collateral. Hence sale-leaseback transactions are at the cross road of private equity, private debt, and real estate investments.

Why Should You Join? Market Opportunity

The opportunity for sale-leaseback transactions in Europe is driven by (1) limited competition, as well as (2) large availability of corporate-owned real estate.

Sale-leaseback transactions have experienced tremendous growth in the past decade both in Europe and in the US driven by (1) the growth in non-bank lending (rise of private debt, private credit), and (2) investors' appetite for yielding investments.

In Europe, the opportunity is particularly interesting as many firms regardless of their size, capital structure or sector of operations still own real estate on their balance sheet. There is an estimate US\$8.0 trillion of corporate-owned real estate in Europe whereas in the US that number is circa US\$4.0 trillion. So, for two economies which are approximatively the same size, the US is around US\$17.2 trillion GDP and Europe has a US\$18.0 trillion GDP, Europe posts double the opportunity set. In a Covid-19 environment, companies have been re-assessing their real estate strategy and value sale-leaseback transactions as an alternative source of financing, complementary to traditional bank, bond or equity funding.

What Will You Do? Job Description

We are looking to hire a candidate with strong finance and accounting background and experience. The primary role of the Director of Finance is to design and manage the accounting and finance processes in view to prepare high quality financial information and monitor the day-to-day matters of the fund and its investments. In addition, the Director of Finance will participate in the development and adoption of best practices in operational processes, internal risk management, compliance, and ESG.



Working closely with the Investment/Asset Management/Portfolio/Investor Relationship/Tax and Structuring Teams, the Director of Finance will gain exposure and experience with all aspects of a fund and the investment process. This role provides an opportunity to take part in dynamic corporate finance transactions in a broad range of industry sectors, including healthcare, industrial, retail, and education among others.

In terms of career path on a mid-term basis, the position may offer the opportunity to be involved in corporate and financial structuring for the fund and investment companies or to become at medium term the CFO depending on the potential and the achievements of the candidate.

Essential Duties and Responsibilities:

Accounting and Reporting

- Manage the daily accounting operations
- Review and/or prepare Luxembourg GAAP financial statements
- Coordinate the preparation and review of other GAAP financial statements
- Review and/or perform intercompany reconciliations and regular intercompany settlements
- Manage year-end audits including preparation of relevant files and resolving issues
- Manage, prepare and/or review of investor reporting, and track reporting timetables
- Develop and maintain relationships with service providers, banks and external lenders
- Prepare external debt financial covenants reporting, coordinate and prepare information packages for lenders
- Prepare and/or review investors capital calls and quarterly distributions schedules and notices
- Calculate management fees/equalisation charges and performance fees
- Monitor cash management requirements
- Approve and/or process payments as required
- Prepare, document and participate to relevant boards and shareholders meetings
- Initiate continuous improvement for all accounting and financial reporting processes

Investment and Asset Management

- Support investment and asset management teams with ad hoc financial information, underwriting models, other analysis as required
- Assist with, prepare and monitor operating budgets for investments
- Manage liquidity and cash management for investments
- Support investment and asset management teams with financial information in connection with acquisition and disposals
- Liaise with external advisors, auditors and legal advisors on structuring issues related to acquisitions, restructuring and disposals
- Review of transaction-related documents, preparation of minutes and related accounting
- Prepare and participate to Investment Committee meetings

Operations, Compliance, Risk Management, ESG

- Participate in the development and adoption of best practices in operational processes, internal risk management, compliance, and ESG
- Support in tracking and satisfying compliance and regulatory obligations, including AML-CTF and KYC
- Handle ad hoc project work as required
- Managing tasks related to office management and administration



Who Are We Looking For? Qualifications

- Degree in Accounting / Finance
- 10+ years of relevant professional experience, preferably including experience in a PE/RE company
- Knowledge of Lux GAAP/IFRS
- Real Estate and/or private credit/private lending experience
- Managerial experience
- Self-starter, independent, pro-active
- Someone who takes initiatives with a “can-do” attitude
- Proven team player
- Proficiency in Microsoft Office applications
- Outstanding quantitative skills with superior attention to detail
- Excellent oral and written communication skills
- Ability to effectively communicate in English. Additional European languages is an advantage
- Ability to effectively prioritise and handle multiple tasks
- Perform well in high-pressure situations or under time constraints
- Strong work ethic with a desire to work in a fast-paced entrepreneurial environment
- Ability to work in a small and growing team environment with focused and motivated individuals

Location:

- The candidate will be based in our Luxembourg office.

Please visit www.leadcrestcap.com for more information about our company and send your CV and cover letter to careers@leadcrestcap.com and reference “**Director of Finance - Luxembourg**” in the subject line. ***No direct phone call enquiries please***